

# BULWARK CONSULTING

## DEFENSE CONTRACT ADVISORY | THE BULWARK SIX™

Win contracts. Execute them. Recover when performance is at risk.

### CORE CAPABILITIES

#### Contract Performance Recovery

At-risk assessment, cure notice response, CAP development

#### CPARS Strategy & Ratings Protection

QASP analysis, self-monitoring, narrative prep (FAR 42.15)

#### Proposal Compliance & Evaluation

Color team review, traceability, Section M positioning

#### FAR/DFARS Regulatory Compliance

Clause audit, flowdown validation, mod impact analysis

#### Program Management & Improvement

EVM, schedule variance, DMAIC root cause, margin recovery

#### Acquisition Training & Advisory

CPARS training, proposal workshops, compliance programs

### DIFFERENTIATORS

- ▶ 24 years U.S. Navy engineering leadership, 6 surface platforms
- ▶ Government-side SOW enforcement and performance documentation
- ▶ 7 professional certifications mapped to every service
- ▶ Engineering, program management, and acquisition expertise combined
- ▶ Quantified findings with dollar and schedule impact
- ▶ Senior-led delivery, no junior staffing

### RELEVANT EXPERIENCE

#### Contract Recovery, Navy Surface

Exposure quantified in 15 days. 18% labor waste isolated. CAP delivered.

#### Margin Erosion, Engineering Support

Root cause: 3 process chokepoints. 20% rework reduction projected.

#### Proposal Compliance, IDIQ Re compete

14 gaps closed. 6 discriminators positioned. Repositioned to Outstanding.

### COMPANY DATA

Legal Name

**Bulwark Consulting LLC**

Business Type

**SDVOSB**

SBA VetCert

**VOSB / SDVOSB**

UEI

**KULCK4DTW2L4**

CAGE Code

**112N6**

SAM.gov

Clearance

**Registered**

Year Founded

**Cleared**

**2025**

### NAICS CODES

**541611** Admin Mgmt & General Mgmt Consulting

**541612** Human Resources Consulting

**541330** Engineering Services (4 exceptions)

**541990** Other Prof/Scientific/Technical

**541519** Other Computer Related Services

**611430** Prof & Mgmt Dev Training

### CERTIFICATIONS & EDUCATION

**CFCM | PMP | PMI-ACP | LSSGB | COR I | MTS**

MBA **Project Management**

MS **Acquisition & Contract Management**

### AFFILIATIONS

**NCMA** National Contract Mgmt Assoc. (Tysons)

**PMI** Project Management Institute

**WAU** Warfighting Acquisition University

### SET-ASIDE ELIGIBILITY

SDVOSB Set-Aside

**Eligible**

VOSB Set-Aside

**Eligible**

Small Business Set-Aside

**Eligible**

Full & Open Competition

**Eligible**

Subcontracting / Teaming

**Eligible**

### CONTRACT VEHICLES

GSA Schedule (Pending) | SeaPort NxG | OASIS+ | MAC IDIQs

BPA's | T&M / FFP / CPFF | Direct Award